

Northern Michigan Association of Health Underwriters
Minutes from December 3, 2009 Meeting
Cottage Cafe

		Present	Absent
Raquel Green	President	X	
Jackie Letts	Legislative Chair	X	
Mark McLane	Individual Market Chair	X	
Tonya Carmoney	Director		X
Jennifer McDonnell	Director/Sr. Mkts/Golf	X	
Larry Vincler	Treasurer	X	
Nicole Rodriguez	President Elect		X
Chuck Rodeck	Director	X	
Keith Wright	Immediate Past President/Educ		X
Donna Ludwig	Membership Chair		X
Tina Poindexter	Secretary	X	
Jennifer Blain	Director	X	
Sue Betz	Director		X

1. Meeting called to order at 9:00 a.m.
2. Secretary's Report - Minutes reviewed. Jennifer B. motioned to pass minutes as presented. Chuck seconded motion. Passed unanimously.
3. Treasurer's Report - Larry Vincler reported the balance as $\$9680.94 + 7.98 - 694.47 = \$8994.45 + \$109.48$ savings + $\$3617.46$ golf = $\$12,721.39$.
4. Education/Professional Development – Study groups coming up. Stay tuned.
5. Individual Market – Mark shared MI Child brochure.
6. Senior Market – Jennifer McDonnell shared that congress reversed decision about cutting pay for high tech services (the article she passed out last time).
7. Legislative – Jackie put a substantial article in the newsletter – so please be sure to read. In a nutshell – the whole health reform process is on CSPAN. It's going to take some time.
8. Public Relations and Media – Nothing new to report.
9. Membership – Donna is ill; so nothing new to report this month.
10. Golf – Jennifer M. passed out minutes from golf mtg. Only 2 ppl were at meeting (Jen and Sherri). **ACTION: Jennifer M. will schedule another Golf committee meeting to determine charity and how they participate, etc. It will be from 3-4pm before the Christmas party.**

OLD BUSINESS

1. VP Position – Jim M has declined. **ACTION: We need to continue to search for someone to fill the VP spot.**
2. Christmas party will be December 10th 4pm. Fire Fly. 1 drink ticket and appetizers paid by NMAHU.
3. Marcy Lay will audit our books for free.
4. Quick Books. **ACTION: Larry and Keith still need to meet.**

NEW BUSINESS

1. Sponsors: 2010 Fiscal Year we have the following sponsors thus far:
 - a. Grotenhuis \$500
 - b. SBAM \$500
 - c. Priority \$500
 - d. BCBSM \$1000
 - e. Delta \$1000
 - f. Ft. Dearborn \$250 (golf outing sponsor?)
2. Name Tags: Discussion surrounding wearing board name tags at functions and meetings. **ACTION: Please email Raquel with who needs one and she will order.**
3. Membership meeting and location ideas were discussed. Waterfront is closing at end of year, so a new location is needed. Meeting ideas: CKR will do a presentation to each association if we'd like. **ACTION: Tina will call Cambria Suites to inquire about meeting room. Raquel to follow up with CKR.**

Meeting Adjourned 10:10 am. Next meeting scheduled for Thursday December 7, 2009.

Respectfully Submitted

Tina Poindexter, Secretary